

# ANNUAL REPORT 2015

FINANCING  
SITE SELECTION  
BUSINESS ASSISTANCE  
WORKFORCE  
REAL ESTATE DEVELOPMENT



ROBERT E. EBERLY, SR.  
FAY-PENN FOUNDER



**William B. Blaney**  
Chair

## 2015 CHAIR'S MESSAGE

This past December, I ended my term as Chair of the Fay-Penn Board of Directors. I've been involved with the organization for 18 of its 25 years, and have been privileged to celebrate the triumphs and share the disappointments along with other long-time board members that I've worked with side-by-side. It's been a fantastic experience.

Fay-Penn has grown synonymous with business growth in Fayette County over the past 25 years. The numbers are hard to ignore. Since the beginning, Fay-Penn's efforts have helped our county with nearly 9,000 jobs created or retained, many of which are housed in our 3 developed business parks and 15 business centers and buildings. We have applied for more than 300 federal, state and private grants and loans, which, when coupled with additional private capital invested, resulted in more than \$1.5 billion spent on Fayette County economic development projects. That is new money that came into the county invested by individuals and organizations that believe in our local people, appreciate our county's resources, and trust in our area's future.

These statistics may be somewhat difficult to comprehend, but the bottom line is this: Fay-Penn helps businesses. These businesses put people to work creating personal wealth to buy goods and services and overall wealth to improve infrastructure, provide government services, add recreational amenities, and to develop a host of other comforts that improve the quality of life in Fayette County. Our County's 135,000 residents are significantly better off because of what Fay-Penn has done and what it continues to do. We have made a difference.

None of this would have been possible without significant input from numerous groups and individuals. From the initial vision, leadership and support of Robert E. Eberly, Sr. -- to our continuing support from our members, board, committees, partners, donors, elected officials and staff -- it really has been a team effort. It's impossible for me to specifically recognize each of you that contributed in some way, so please accept a sincere "Thank You." You also have made a difference.

As I join Leo Krantz and Steve Neubauer as a Past Chair, I wish the best for Fay-Penn going forward. Like them, I will continue to be active in the organization. I am very optimistic for the future of our area, and am certain Fay-Penn will be right in the middle of the progress. There will be even better things coming in the next 25 years!

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# ABOUT FAY-PENN

Fay-Penn was incorporated in 1991 as a 501(c)(3) nonprofit organization to assist in growing the economy of Fayette County. The organization provides comprehensive, second-to-none business development services through its staff and partners to make clients more competitive in a global marketplace.

## HISTORY OVERVIEW

In 1990, Fay-Penn's founder, Robert E. Eberly, Sr. and a number of state and local elected officials were successful in attracting a \$500,000 Economic Revitalization Grant from the Commonwealth of Pennsylvania that led to the formation of Fay-Penn on January 16, 1991.

Throughout the years, Fay-Penn administered, created and/or merged with a number of local industrial and economic development organizations having a similar purpose. Fay-Penn is now the only organization in Fayette County designated by the Commonwealth of Pennsylvania as a Certified Economic Development Organization (CEDO).

Thanks to strong leadership and support, the organization continues to thrive and maintains a reputation as one of the most well-respected economic development organizations, not only in PA but throughout the entire US.

While the organization's primary mission remains, its strategies continually expand and evolve. From establishing a multi-million dollar Revolving Loan Fund, to saving 26 miles of rail line from abandonment, to constructing business parks, to developing new business support initiatives, the impact of Fay-Penn's efforts are forever written in the history of Fayette County.

## PRIMARY OBJECTIVES

- Create and retain jobs
- Generate private and public business investment
- Develop the workforce
- Increase quality of life amenities and services
- Sustain a supportive environment for business start-up, expansion and attraction

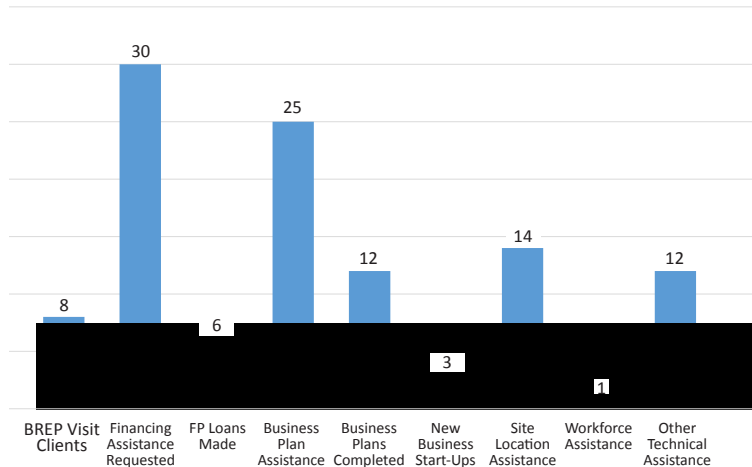


- **Finance Business Needs**
- **Provide Business Sites**
- **Build Workforce Capabilities**
- **Promote Fayette County Business Amenities**
- **Develop Entrepreneurship**
- **Generate Business Opportunity Awareness**
- **Enhance Tourism**
- **Establish Business Partnerships**
- **Facilitate Exporting and Government Contracting**
- **Coordinate Government Program Assistance and Tax Credits**
- **Support Local Agriculture**

# PERFORMANCE METRICS

## 2015 CLIENT INQUIRY/ SERVICE SUMMARY <sup>1</sup>

**TOTAL CLIENT INQUIRIES: 69**



Note: Table reflects the types of services and/or assistance requested.  
Some clients received one or more services.

## 2015 PROGRAM ACTIVITY SUMMARY <sup>2</sup>

**NON-BUSINESS  
PROJECT SPECIFIC**

Workshops/Trainings Held	10
Workshop/Training Attendees	117
Activities/Events Held	7
Initiatives Established/Managed and/or Supported	2
GED Assistance Provided	4
Scholarships Provided	39
Scholarship \$'s Awarded	\$16,425
Internships Funded	2
Farmer's Markets Held	12

## MAJOR BUSINESS DEVELOPMENT PROJECTS ECONOMIC IMPACT <sup>3</sup>

	ALL COMPANY PROJECTS		FAY-PENN REVOLVING LOAN FUND PROJECTS <i>(included in "All Company Projects" Column)</i>	
	2015	CUMULATIVE 1992-2015	2015	1993-2015
Completed Projects (Unique)	13	334	6	179***
Jobs Created & Retained *	220	8,990	-	-
Increase in Annual Payroll	\$4,732,643	\$195,734,279	-	-
Increase in Payroll Taxes **	\$189,306	\$8,413,992	-	-
Construction Dollars	\$4,950,275	\$533,434,695	-	-
New Investment	\$16,210,096	\$1,321,690,524	\$5,390,446	\$67,790,446
FP RLF Loans	\$425,056	\$25,910,281	\$425,056	\$25,910,281
Other Public Financing	\$310,000	\$221,365,977	-	-
Private Investment	\$15,475,040	\$1,074,414,266	\$4,965,390	\$41,880,165

\* Based on current and three-year projections provided by companies. The cumulative data is not adjusted to reflect reductions or increases in original estimates.

\*\* Includes State and Local Payroll Taxes only. Does not include residential, municipal, school or county real estate taxes.

\*\*\* Represents # of projects funded, including those that received multiple loans from different RLF programs. Actual # of individual loans made is 223.

### Footnotes:

1 Includes all client-related activity during 2015, including those listed in the "Major Business Development Projects - Economic Impact" table.

2 See Pages 7-8 for program descriptions related to the Program Activity Summary metrics.

3 See Pages 5-6 for a listing of Major Business Development Projects whose data is reflected in this table.





North Union Business Center (Lease Space Available)



500 Mountain View Drive  
Fayette Business Park (Lease Space Available)

## FAY-PENN REAL ESTATE ACTIVITY/HOLDINGS

	2015 ACTIVITY <sup>4</sup>	HOLDINGS (AS OF 12/31/2015)
<b>TOTAL # OF PROPERTIES OWNED (LAND AND BUILDING SITES)</b>	-	<b>21</b>
<b>NUMBER OF LAND ONLY SITES</b>	-	<b>7</b>
Total Acres:	-	1,487
Developed (w/Infrastructure)	-	275
Undeveloped	-	1,212
# Parcels Sold:	3	-
# of Acres Sold:	12.414	-
Land Sales \$:	\$372,650	-
New Capital Investment:	\$1,988,178	-
<b>NUMBER OF BUILDING SITES</b>	-	<b>14</b>
Total # of Buildings:	-	15
Total Sq. Ft. (Includes Common Areas)	-	656,438
% Leased (Leasable space only)	-	80%
# of Buildings Sold:	1	-
# of Sq. Ft. Sold:	53,379	-
Building Sales \$:	\$1,000,000	-
New Capital & Leasehold Investment	\$269,539	-



100 Laurel View Drive  
Fayette Business Park  
(Lease Space Available)



Fayette Business Park  
(Lots Available)



University Business Park  
(Lots Available)

Dunbar Township Business Park (Lots Available)



### Footnotes:

<sup>4</sup> With the exception of Capital Investments, data is included in the "Major Business Development Projects - Economic Impact" table on Page 3



# BUSINESS DEVELOPMENT PROJECT HIGHLIGHTS



**Darr Hughs Construction:** "... Funding is a major obstacle in any start-up business and Fay-Penn helped me overcome this obstacle ... the lessons I learned from the entire process with Fay-Penn were invaluable." - [Taylor Barnickel, Owner](#)

**Trailside Lodging, LP:** "Fay Penn has been great to work with on our hotel project by providing important funding to the project capital stack; they've been well engaged and responsive from day one. Most importantly, they've proven to be resourceful, with a hands-on professional approach to all aspects of coordination with our investors and other lending resource teams. With Fay-Penn's commitment to economic growth in Fayette County, they continue to be a valuable resource to small businesses like ours – they've been a great partner." - [Tom Rosselot, Managing Partner](#)

**LPG, LLC:** "Thanks to Fay Penn and WCCED, their funding and business strategies have allowed us the opportunity to become a viable business." - [Jeff Gill, Owner](#)



**The Edge Sports Academy:** "Fay-Penn has helped a small business owner such as myself turn what was once a dream of expansion into a reality. Fay-Penn's guidance and support throughout this process was essential to my success." - [Clint Weibl, Owner](#)

**JLE Industries, LLC:** "This state of the art facility, which will house more than 150 JLE associates, will be the epicenter and strategic hub for the continued growth of our business. The Fay-Penn team is fantastic to work with." - [Jason Adamsky, CEO and Co-owner](#)

**Republic Investments, LLC:** "We came to Fay-Penn because they offered help in financing our business venture by offering a lower interest rate than any of the local banks." - [Debra Cochrane, Co-owner](#) "The staff and services offered are a true asset to Fayette County. They have aided me for the second time within the past year to help grow my business." - [Tom Richards, Co-owner](#)



*U.S. Congressman Bill Shuster with JLE Industries Owners Jason Adamsky and Evan Pohaski*

CLIENT NAME/ LOCATION:	CLIENT PRODUCT/ SERVICE:	SERVICE(S) PROVIDED:	PROJECT DESCRIPTION:	TOTAL EST. NEW INVESTMENT
DARR HUGHS CONSTRUCTION CO. SMITHFIELD	RESIDENTIAL AND COMMERCIAL CONSTRUCTION & EXCAVATING	RLF LOAN	NEW BUILDING AND MACHINERY & EQUIPMENT	\$162,000
STEPHEN WRIGHT & ASSOCIATES, INC. HOPWOOD	RESIDENTIAL CONSTRUCTION CONTRACTOR	RLF LOAN	DEBT REFINANCING	\$66,667
EDGE SPORTS FACILITY, LLC MT. PLEASANT	INDOOR SPORTS TRAINING FACILITY	RLF LOAN	EQUIPMENT PURCHASE	\$48,300
TRAILSIDE LODGING, LP CONNELLSVILLE	HOTEL/LODGING	RLF LOAN	ACQUISITION OF FURNITURE, FIXTURES & EQUIPMENT	\$5,000,000
REPUBLIC INVESTMENTS, LLC CARDALE	RESTAURANT	RLF LOAN	NEW EQUIPMENT, FACILITY IMPROVEMENTS, MARKETING & WORKING CAPITAL	\$66,479
LPG, LLC UNIONTOWN	CONCRETE AND MASONRY CONTRACTOR	RLF LOAN	EQUIPMENT & WORKING CAPITAL	\$61,110
JLE INDUSTRIES, LLC DUNBAR TWP.	COMMERCIAL TRUCKING	- SITE LOCATION ASSISTANCE - STATE FUNDING & JOB TAX CREDITS - SOLD A 53,379 SF BLDG. IN DUNBAR TWP.	- NEW BUSINESS LOCATION - LAND & BUILDING ACQUISITION	\$10,391,000
UNIONTOWN PROPERTIES ASSOCIATES, INC. UNIONTOWN	SENIOR CARE FACILITY	SOLD .43 ACRE PARKING LOT IN UNIONTOWN	BUSINESS EXPANSION PROJECT	\$190,000
PRESET 31 GEORGES TWP.	PRIVATE DEVELOPER	SOLD .568 ACRES IN GEORGES TWP.	PROPERTY ACQUISITION TO CONSTRUCT NEW FACILITY	\$1,040,000
SOUTHWEST PA RAILROAD LEMONT FURNACE	SHORTLINE RAIL OPERATOR	SOLD 11.4 ACRES IN LEMONT FURNACE	EXPAND RAIL OPERATIONS	\$142,650
MONTGOMERY MEDICAL ASSOCIATES GEORGES TWP.	MEDICAL SERVICES	LEASE EXPANSION & BUILD-OUT	BUSINESS EXPANSION	\$87,000
ADVANCED ACOUSTIC CONCEPTS NORTH UNION TWP.	HIGH TECHNOLOGY MANUFACTURING	LEASE EXPANSION IN NEW FACILITY & BUILD-OUT	BUSINESS EXPANSION	\$50,000
REP. RYAN WARNER NORTH UNION TWP.	PA HOUSE REPRESENTATIVE	SITE LOCATION & NEW LEASE SPACE	NEW OFFICE LOCATION	N/A

# PROGRAMMATIC HIGHLIGHTS

Fay-Penn provides ongoing business support and development services through numerous programs, initiatives and partnerships. In addition to responding to inquiries, Fay-Penn takes a proactive approach to economic development through its outreach programs. This section contains a highlight of some of those activities and partnerships.

## SERVICES

Provided a network of trained experts to help local companies start, grow and prosper via the **PARTNERSHIPS FOR REGIONAL ECONOMIC PERFORMANCE (PREP) PROGRAM** through one-on-one counseling, specialized workshops, online training and financial incentives. Conducted **ON-SITE OUTREACH** interviews with business owners. Supplied **BUSINESS PLANNING AND FINANCING ASSISTANCE**.

## INITIATIVES

Developed a permanent **WORKFORCE DEVELOPMENT SCHOLARSHIP FUND** through the Community Foundation of Fayette County to support GED and post-secondary technical education within Fayette County. Launched the **FAYETTE LEADERS ACADEMY** to empower and enrich the leadership qualities of our region's business professionals.



*Fayette Leaders Academy Participants*





## WORKSHOPS/ TRAINING

Coordinated workshops to enhance our business's successes, such as the third annual **BANKERS' BREAKFAST**, which generated support for higher risk business investment by partnering conventional lenders with economic development groups. Sponsored business assistance training such as **FIRST STEP TO BUSINESS SUCCESS, QUICKBOOKS, PEOPLE COMPLIANCE, UNDERSTANDING FINANCIAL STATEMENTS**, and **OSHA-10**. Provided **SUMMER INTERNSHIPS** to students from the Laurel Highlands High School Academy of Finance.



Quickbooks Training

## EVENTS

Hosted events including a **FAMILIARIZATION TOUR** of various Fayette County business and educational locations and amenities for the **PITTSBURGH REGIONAL ALLIANCE** and an **AUSTRALIAN DELEGATION** to assist in generating business partnerships and marketing the benefits of doing business in Fayette County. Sponsored the **WILLIAMS FLUID POWER CHALLENGE**, a competition designed to introduce middle-school students to STEM careers. Assisted with the second annual **FAYETTE COUNTY BUSINESS PITCH COMPETITION** that rewarded area high school students for their entrepreneurial business proposals. Facilitated a grant for the **USCAA NATIONAL BASKETBALL TOURNAMENT** at Penn State Fayette, the Eberly Campus that helped the tournament attract over \$500,000 tourism dollars to Fayette County.

## ACTIVITIES

Sponsored activities such as **FARMER'S MARKETS** in Uniontown and Connellsville. Collaborated on **MANUFACTURING DAY** to generate awareness of the advanced manufacturing capabilities and related educational opportunities in Fayette County. Participated in the **FAYETTE COUNTY 8TH GRADE CAREER AWARENESS FAIR** and the **EDUCATION WORKS! STUDENT OF THE MONTH PROGRAM**.



Uniontown Farmer's Market

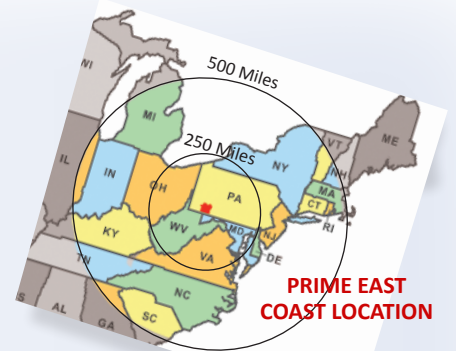
Pittsburgh Regional Alliance (PRA)  
Australian Delegation  
Familiarization ("FAM") Tour

# FAYETTE COUNTY - A GREAT PLACE TO LIVE, WORK & PLAY



**JOSEPH A. HARDY**  
CONNELLVILLE AIRPORT:  
75+ OPERATIONS PER DAY

*BE WHERE YOU NEED  
TO BE ... GET WHERE  
YOU NEED TO GO!*



**PITTSBURGH, PA**

CMU - PITT - DUQUESNE -  
SPORTS - THEATRES -  
AIRPORT - AND MORE!

HOME TO 2,900 EMPLOYERS  
RANGING FROM  
MANUFACTURING &  
INDUSTRIAL TO HIGH-  
TECH TO RETAIL/SERVICE



**PennState**  
Fayette, The Eberly Campus  
9 BACHELOR & 7 ASSOCIATE  
DEGREE PROGRAMS

**7 TECHNICAL  
SCHOOLS**

3 BARGE PORTS TO  
PGH INLET SYSTEM  
VIA THE MON RIVER



*DEVELOP  
YOUR  
WORKFORCE*



26 MILES OF RAIL  
WITH ACCESS TO  
CSXT, NS & W&LE



8 Miles

35 Miles

24 Miles



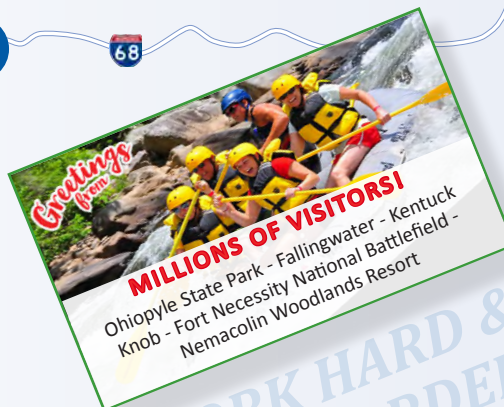
Ranked #5 of 145  
"Best Places To Start a  
Business in PA"

*POSITION  
FOR  
PROSPERITY*

LABOR FORCE: 60,000



POPULATION: 135,000



*WORK HARD &  
PLAY HARDER*

LOW COST OF  
DOING BUSINESS









85,000 ANNUAL  
RIDERS OVER 35  
MILES IN FAYETTE



# 2015 OFFICERS, BOARD OF DIRECTORS & STAFF

## Officers

CHAIR	1ST VICE CHAIR	2ND VICE CHAIR	TREASURER	SECRETARY	ASSISTANT SECRETARY
					
<b>William Blaney</b> Vice President/ General Manager Blaney Farms	<b>James Foutz</b> CPA	<b>Mark Fike</b> Account Executive Sprowls Insurance Group	<b>Lawrence Kiefer</b> Treasurer Scottdale Bank & Trust	<b>Greg Parsons</b> Owner, Parsons Insurance	<b>Stephen Neubauer</b> President/General Manager Neubauer's Flowers, Inc.

## Directors

<b>Ed Balling</b> President, Fairchance Construction	<b>Senator Pat Stefano</b> PA Senate
<b>Dave Berish</b> President, Berish Agency, Inc.	<b>Raymond J. Koffler, II</b> Senior Vice President, PNC Bank
<b>Brian Boyle</b> Vice President, TecEng Solutions	<b>Leo T. Krantz, Jr.</b> Retired
<b>Nancy Dean Burke</b> Former Gen. Mgr., Microdiamant	<b>Greg Lincoln</b> Mayor, City of Connellsville
<b>Todd Casteel</b> President & CEO, Casteel Corporation	<b>John Malone</b> Vice President, Somerset Trust
<b>John F. Coleman</b> Branch Mgr./1st VP., Janney Montgomery Scott	<b>Pat McCulloch</b> Partner, Computer Trends/OffSite Datasafe
<b>Michelle Cunningham</b> Chief Executive Officer, Highlands Hospital	<b>Robert McKeown</b> President, Keystone Gas Solutions, LLC
<b>Nancy Decker</b> President & CEO, Laurel Business Institute	<b>James Means</b> Fayette County Assoc. of Twp. Supervisors
<b>Henry A. Dunham</b> Vice President, Community Bank	<b>Pamela Moore</b> General Manager, Uniontown Mall
<b>Ed Fike</b> Mayor, City of Uniontown	<b>Dennis Noonan</b> VP of Sales, Nemacolin Woodlands Resort & Spa
<b>Edward J. Franczyk</b> Market President, United Bank	<b>Clara Pascoe</b> Exec. Dir., Community Foundation of Fay. Co., PA
<b>George Franks</b> President, Masontown Trophy & Embroidery	<b>Dr. Charles Patrick</b> Chancellor, Penn State Fayette - The Eberly Campus
<b>Wayne Freed</b> Vice Pres., Business Banking, First National Bank	<b>Robert Pinarski</b> Vice Pres./Publisher, Uniontown Newspapers
<b>Johnathan Garlow</b> President, Ford Business Machines, Inc.	<b>George Rattay</b> Retired
<b>Dan Gearing</b> Mgr., Specialty Conduit & Manufacturing., LLC	<b>Frank Ricco</b> Secretary/Treasurer, Brownsville Bus Lines
<b>James Gnagey</b> Owner, Gnagey Gas & Oil, Inc.	<b>Charmaine Sampson</b> Administrative Assistant, The Eberly Foundation
<b>Tiffany R. M. Guittap</b> Branch Mgr.- ISP/Asst. VP, First Niagara Bank	<b>Terrance Shallenberger</b> President, Shallenberger Construction
<b>Max R. House, Jr.</b> President, House Financial Service	<b>Eli Shumar, Jr.</b> Pres., Shumar's Welding & Machine Service, Inc.
<b>William K. Jackson</b> Owner, Jackson Farms	<b>Rusty Smalley</b> President, George R. Smalley Co., Inc.
<b>Dr. Ed Jeffreys</b> Exec. Dir., Fayette County Career & Technical Institute	<b>Reid Smith</b> Loan Officer, Bridgeway Capital
<b>Richard Kasunic</b> PA Senator, Retired	<b>Mark Wasler</b> President, Kingfish Worldwide, Inc.
<b>Corbin Kearns</b> Plant Manager, Johnson Matthey	<b>Fred E. Wright</b> President, Ohioypole Prints, Inc.
<b>Bryan S. Kisiel</b> Managing Shareholder, Kisiel & Associates, PC	<b>Edward Yankovich</b> Vice President, International UMWA Dist. #2
<b>Sharon Klay</b> Owner/President, Christian W. Klay Winery	<b>Vince Zapotosky</b> Chairman, Fay. Co. Board of Commissioners
<b>Terri Knupp</b> Area Mgr., First Energy/West Penn Power	

## Staff

<b>Executive</b> <b>Bob Shark</b> Executive Director
<b>Administration</b> <b>Traci Klink</b> Executive Assistant/Office Manager
<b>Sandy McClelland</b> Secretary/Administrative Assistant
<b>Cindy Tucker</b> Administrative Assistant
<b>Assets &amp; Contracts</b> <b>Tina W. Wargo</b> Asset & Contract Department Manager
<b>Twila Kendall</b> Technical Assistance Specialist
<b>Ron Cole</b> Construction/Property Coordinator
<b>Accounting and Finance</b> <b>Linda Yuhaniak</b> Accounting & Finance Department Manager
<b>Brenda Sapic</b> Senior Accounting Assistant
<b>Kimberly Wyda</b> Accounting Assistant
<b>Gloria Calabro</b> Loan Servicing Specialist
<b>Brooke Coffman</b> Special Project Dev. Coordinator
<b>Jessica Firmstone</b> Loan Program Coordinator
<b>Economic Development</b> <b>Dana Kendrick</b> Economic Development Department Manager
<b>Alicia Thompson</b> Economic Development Specialist
<b>Lori Scott</b> Economic Development Specialist
<b>Jennifer Kooser</b> Small Business Specialist
<b>Workforce Development</b> <b>Tom Cramer</b> Workforce Development Specialist
<b>Heather Fani</b> Workforce Development Specialist



# MAJOR CONTRIBUTORS

- US APPALACHIAN REGIONAL COMMISSION
- US DEPARTMENT OF AGRICULTURE, RURAL DEVELOPMENT
- COMMONWEALTH OF PENNSYLVANIA
- LAUREL HIGHLANDS VISITORS BUREAU
- COMMUNITY FOUNDATION CHEVRON GRANT

## MEMBERS

84 Lumber  
AAA East Central  
Argon ST, Inc.  
Atlantic Broadband  
Bear Construction  
Berish Agency, Inc.  
Berkley Medical  
Blaney Farms, Inc.  
BPU Investment Management, Inc.  
Bridgeway Capital, Inc.  
Brier Hill Steel  
Brodak's Shop-N-Save  
Brother's Lazer Service, Inc.  
Brownsville Bus Lines  
Brownsville Marine Products, LLC  
Builders Association of Fayette County  
Carlisle Construction Materials dba  
Hunter Panels  
Casteel Corporation  
Catalyst Connection  
Chevron, U.S.A., Inc.  
CHL Development Corp.  
Christian W. Klay Winery  
Coldwell Banker Laurel Ridge Realty  
Columbia Gas of PA, Inc.  
Community Bank  
Community Foundation of Fay. County  
Computer Trends, LLC  
Connect to Classrooms, Inc.  
Connellsville Area School District  
Connellsville Chamber of Commerce  
Connellsville Redevelopment Authority  
Dairy Queen of SWPA, Inc.  
Day Centennial  
DeFrank Development  
Demco Excavating, Inc.  
Donald M. Miller, Inc.  
Fairchance Construction Co.  
Fayette Chamber of Commerce  
Fayette Co. Behavioral Health Admin.  
Fayette Co. Career & Technical Institute  
Fayette Co. Community Action Agency  
Fayette Co. Housing Authority  
Fayette Parts Service, Inc.  
First Energy/West Penn Power Co.  
First Federal Savings & Loan of Greene  
First National Bank of PA  
First Niagara Bank

Ford Business Machines  
Foutz, James, CPA  
Gallatin Fuels  
Gene & Boots Candies, Inc.  
George, Port & George  
George R. Smalley Co., Inc.  
Gerome Manufacturing Co., Inc.  
Gnagey Gas & Oil Co. Inc.  
Goodwill Industries of Fayette Co.  
Greater Uniontown Heritage Consortium/  
State Theatre Center for the Arts  
Hazemag, USA Inc.  
Highlands Hospital  
Hilton Garden Inn Uniontown  
Holt & Bugbee Hardwoods  
House Financial Services  
Jackson Dairy Farm  
Janney Montgomery Scott, LLC  
JLE Industries  
John A. Fiesta Agency, Inc.  
Johnson Matthey, Inc.  
Kasunic, Richard, Senator  
Keystone Gas Solutions, LLC  
Kingfish Worldwide  
Kisiel & Associates PC  
Koval Building & Plumbing Supply  
Krantz, Leo T. Jr.  
Laurel Business Institute  
Laurel Caverns  
Laurel Highlands School District  
Laurel Highlands Visitor's Bureau  
Laurel Machine Co.  
Mark IV Office Supply  
Masontown Borough  
Masontown Trophy & Embroidery Co.  
Matheson - Midwest Zone  
McClure and Wolf, LLP  
McMillen Engineering  
Meloni's Restaurant  
MLP Steel  
Microdiamant USA, Inc.  
Nationwide Payment Solutions  
Nemacolin Woodlands Resort & Spa  
Neubauer's Flowers, Inc.  
North Fayette County Municipal Authority  
O.C. Cluss Lumber Co., Inc.  
Ohiopyle Prints, Inc.  
Parsons Insurance Services, LLC

Penn State Fayette, the Eberly Campus  
Pine Hollow Mechanical, Inc.  
Plaid Group, LLC  
Plumbers & Pipefitters #354  
PNC Bank  
Ptak's  
Redev. Auth. of the City of Uniontown  
Redev. Auth. of the County of Fayette  
Sampson, Charmaine L.  
Scottdale Bank & Trust Co.  
Sepic Orthodontics  
Shallenberger Construction  
Shane Felter Industries  
Shumar's Welding & Machine Service  
Sisters of the Order of St. Basil the Great  
Sleighter Engineering  
Somerset Trust Company  
Specialty Conduit & Mfg., LLC  
Sprowls Insurance Group  
Stefano's Printing, Inc.  
Stephen R. Haky Funeral Home  
TecEng Solutions  
Township of Brownsville  
Township of Bullskin  
Township of Georges  
Township of German  
Township of Luzerne  
Township of Redstone  
Township of Saltlick  
Township of Springhill  
Township of Upper Tyrone  
Township of Wharton  
TriState Capital Bank  
Uniontown Area School District  
Uniontown Hospital  
Uniontown Mall  
Uniontown Newspapers  
United Bank  
United Dairy  
United Mine Workers of America  
Vermin Control Co.  
Vertex Outsourcing, LLC  
Vitalink  
West Penn Warehousing  
Western PA Conservancy/Fallingwater  
Westmoreland-Fayette WIB  
WSW Holdings, Inc.  
ZRM Enterprises



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